



JOB DESCRIPTION

Job Title: Head of Visitor Experience & Events

Location: Chelsea Theatre, 7 World's End Place, London SW10 0DR

Reports to: Chief Executive Officer

Hours: 32 hours over 4 days (with flexibility required around event and hire schedules, including evenings/weekends)

Salary: £45,000 full-time equivalent (£36,000 pro rata)

About Chelsea Theatre

Chelsea Theatre is a state-of-the-art theatre and community hub set in heart of World's End Estate in West London, open Mon-Sat. It offers a vibrant café, bar and terrace, along with rehearsal studios, meeting rooms, exhibition spaces and a 130-seat theatre.

Chelsea Theatre prides itself on being a flexible space where community, artists and audiences can connect and explore their creativity:

- We offer a safe space to relax and meet others, welcoming 100+ visitors per day
- We reach 6000+ people per year through community activities, education and outreach
- Our free creative development programme serves young people across RBKC and Greater London

Our vision is for Chelsea Theatre to be a powerhouse for developing local creative talent, and a vibrant community hub dedicated to improving the wellbeing of residents.



Role Purpose

The Head of Visitor Experience & Events will lead all aspects of front-of-house and event operations at Chelsea Theatre. You will ensure seamless visitor journeys, drive commercial hire income, manage the full event schedule, oversee facilities and front-of-house areas, and develop a vibrant and welcoming environment for audiences, hirers, and staff alike.

Key Responsibilities

1. Team & People Management

- Line-manage the Front of House (FOH) team (14 casual staff) and the Hires & Events Coordinator.
- Create, maintain and monitor staff rotas ensuring optimal coverage for all public opening hours, performances, hires, events and café/bar activity.
- Lead recruitment, onboarding, training and performance development of FOH casuals and hire/event administrative roles.
- Foster strong team culture, delivering high standards of visitor service and ensuring staff understand the Theatre's mission and values.

2. Event Schedule & Hire Management

- Hold ultimate responsibility for the event schedule across events and performances, community activities, hires (corporate/private/social), café and bar/terrace events.
- Work with the Hires & Events Coordinator to drive income from venue hires: proactively identify opportunities, develop hire packages, ensure smooth hire administration from enquiry to contract to post-event review.
- Collaborate with the CEO and Production Manager to ensure hires complement the programming and mission of Chelsea Theatre.
- Develop and monitor event schedules, risk assessments and health & safety protocols in collaboration with the Production Manager, ensuring all operations meet regulatory standards and contractual commitments.



3. Front-of-House & Visitor Experience

- Own all front-of-house areas: lobby, café & bar, terrace, auditorium foyer, toilets, cloakrooms, visitor circulation areas – ensuring these spaces are welcoming, accessible, clean, safe, efficient and aligned with Chelsea Theatre's brand and quality standards.
- Oversee the visitor journey from arrival through to departure: ticketing purchase, hospitality, accessibility services, signage, wayfinding, visitor feedback and continuous improvement.
- Work with marketing/communications to ensure front-of-house signage, visitor communication and event information are up to date, clear and inclusive.

4. Facilities & Operational Management

- Oversee facilities management for front-of-house and hire areas: liaise with maintenance, cleaning, technical services, café operations and external contractors to ensure high standards of upkeep, cleanliness, health & safety and sustainability.
- Monitor budgets, cost controls and reporting for FOH, event operations and facilities.
- Ensure all front-of-house and event areas comply with relevant legislation (accessibility/DDA, health & safety, licensing, GDPR, safeguarding, etc.) and best practice for cultural venues.

5. Bar Management

- Hold overall responsibility for the management and compliance of Chelsea Theatre's bar operations.
- Ensure all bar activity meets licensing regulations and that a Designated Premises Supervisor (DPS) is in place at all times.
- Liaise regularly with the DPS to oversee bar staff training, including responsible alcohol service, health & safety, and licensing compliance.
- Monitor bar inventory, stock ordering, and supplier relationships, ensuring cost-effective purchasing and accurate record keeping.
- Oversee cash handling and reconciliation procedures for bar sales in collaboration with the Finance team.



- Ensure product range, presentation and service align with Chelsea Theatre's visitor experience standards and event requirements.

6. Collaboration with Café

- Work in day-to-day collaboration with the café team to ensure front-of-house spaces are managed seamlessly: opening/closing, hospitality flows, staffing coordination, event-linked catering/service, visitor hospitality.
- Ensure the café offer aligns with the Theatre's visitor experience standards and supports event/hire activity (pre-show, interval, post-show, private hire receptions).

7. Continuous Improvement & Visitor Insight

- Develop and monitor visitor feedback mechanisms, key performance indicators and use insight to drive improvements in service, accessibility and commercial performance.
- Stay current with sector best practice in visitor experience, front-of-house operations, venue hire and cultural events.
- Introduce innovation and champion a visitor-centred culture across the organisation.

Person Specification

Essential experience & skills

- Significant experience in a front-of-house/visitor-experience leadership role in a public venue.
- Experience of café/bar or hospitality operations.
- Proven track record of staff management, rota creation, scheduling casual staff across complex operations.
- Demonstrable commercial acumen: experience driving income.
- Strong operational experience: facilities management, health & safety, accessibility, visitor flow, service standards.



- Excellent interpersonal skills, ability to collaborate across teams (programme, café/bar, marketing, technical) and manage external stakeholders (hirers, clients, contractors).
- Excellent organisational skills, with the ability to manage multiple projects/events in parallel.
- A strong focus on visitor/guest experience: empathy, attention to detail, commitment to accessibility, welcoming environments and inclusive culture.
- Budgetary literacy and ability to monitor and control operational costs.

Desirable attributes

- Experience with venue hire administration: contracts, risk assessments, event logistics.
 - A background working in a nonprofit/cultural organisation with community and commercial strands.
 - Understanding of sustainability practices in venue operations.
 - Familiarity with digital ticketing, visitor-experience technologies or data-driven service improvement.
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Additional Information

The role will require flexibility including evenings and weekends when events/hire activity demands.

Chelsea Theatre is fully accessible and is committed to equality, diversity and inclusion; we welcome and encourage applications from under-represented groups.

How to Apply

Please send your **CV** and a **cover letter** of no more than two sides of A4 to Katie Elston, CEO on katie@chelseatheatre.org.uk by **9am Wed 26 November**.